



**2020 Canada
2009 Professional Development Webinar Series
Registration Form**



Practice Management

Search Engine Optimization	Sept. 1	_____
Accounting as a Business	Sept. 8	_____
Outsourcing as a Strategic Advantage	Sept. 9	_____
Hiring Strategies	Sept. 15	_____
Mergers & Acquisitions	Sept. 22	_____
Family Business – Succession Issues	Sept. 29	_____
Winning Customer Loyalty	Oct. 6	_____
Professionally Terminating an Employee	Oct. 13	_____
Alternate Dispute Resolution	Oct. 16	_____
Building your Business from the Inside Out	Oct. 20	_____
Portal Technology – “Must Have” Communication	Oct. 27	_____
Understanding Your Market Niche	Nov. 3	_____

Strategic Services

Ins & Outs of Business Insurance	Nov. 10	_____
Implementing Wealth Management	Nov. 17	_____
Wealth Mgmt – How Much is Enough to Retire	Dec. 8	_____
Analyzing Tax Returns for Wealth Management	Jan. 07	_____
Quarterly Economic Updates - Wilfred Hahn	Sept. 10	_____
	Dec. 10	_____

Legal

Business Succession Planning	Oct. 14	_____
Role of an Executor	Oct. 20	_____
Elder Care	Oct. 28	_____

Compliance

SR & ED	Oct. 7	_____
IFRS - An Introduction	Oct. 8	_____
Corporate Reorganizations	Oct. 29	_____
Environmental Accounting	Nov. 19	_____

Leadership

Engagement & Empowerment Employee Devel.	Oct. 1	_____
Art of Communication	Nov. 5	_____
The Questions of Strategy	Nov. 26	_____

Gale Crosley – Practice Growth

Efficient & Effective Growth	Oct. 9	_____
Landing the Big Fish	Oct. 23	_____
Keeping Your Niche out of the Ditch	Dec. 4	_____
Turbo-Charging Lead Generation	Dec. 18	_____
Networking and Working a Room	Feb. 5	_____
Effective Client Management	Feb. 11	_____

All webinars begin at 1:00 PM EST for 2 PD Hr Credits

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